

**FOR IMMEDIATE RELEASE**

**Iwatsu Voice Networks Expands Partner Program with Ingate SIParator®**

**Irving, TX, (January 23, 2008)** — Today, at the Internet Telephony Conference, Iwatsu Voice Networks (Booth #617) announced the expansion of its Valued Integrated Partner program (VIP) with the addition of a new partner, Ingate® Systems. Iwatsu's VIP program is designed to offer products and services that provide value-add to the Iwatsu Enterprise Communications Server (ECS), Iwatsu's flagship call processing solution for small- to medium-sized businesses.

Ingate will add its award winning Ingate SIParator® line of products to the Iwatsu VIP program. The Ingate SIParator is a device that connects to an existing network firewall to seamlessly enable the traversal of real-time SIP-based communications by solving the Network Address Translation (NAT) traversal issues with the protocol, while maintaining the security and integrity of the enterprise network.

Ingate SIParators also provide Iwatsu's Enterprise Communications Server access to a wide range of SIP trunk options. SIP trunking is a new application offered by many service providers that rapidly reduces costs by eliminating the need for an enterprise PSTN gateway, unused BRI/PRI capacity, expensive and underutilized phone lines or trunks at remote offices, and by providing PSTN termination in the local area.

Steven Johnson, President, Ingate Systems stated, "We are very excited to be partnering with Iwatsu and its channel partners with Ingate's award-winning SIParator products. Ingate's solutions complement the Iwatsu ECS perfectly and will enable Iwatsu's customers to take advantage of the many benefits offered with the adoption of SIP trunking in the enterprise."

"The addition of the SIParator to our product line will greatly enhance our VIP program," says Don Gant, VP Channel Marketing and Business Development at Iwatsu. "Ingate brings best-in-class technology that will provide the ECS and ultimately our customers with value enhancing options that will help to improve their business."

**About Ingate® Systems**

Ingate® Systems develops firewall technology and products that enable SIP-based live communication for the enterprise while maintaining control and security at the network edge. Ingate has a long history of developing next-generation firewall technology that solves the NAT/firewall traversal issue with SIP communications. In addition to an extensive line of Ingate Firewall® products, the company also produces the award-

winning Ingate SIParator<sup>®</sup>, a device that connects to an existing network firewall to seamlessly enable SIP communications. Ingate products currently protect the networks of retail companies, financial institutions, industrial firms, government agencies and small-to-large enterprises throughout Europe, Asia and North America. Additionally, Ingate has established the SIP Trunking Network at [www.siptrunk.org](http://www.siptrunk.org), an educational resource that aggregates information from throughout the SIP trunking community in an industry-wide effort to educate enterprises about SIP trunking, to help simplify deployments.

Ingate Systems AB is headquartered in Sweden with offices in Stockholm and Linköping. Its wholly owned subsidiary, Ingate Systems Inc., is located in Hollis, New Hampshire. For more information on Ingate Systems, visit [www.ingate.com](http://www.ingate.com).

#### **About Iwatsu Voice Networks**

Iwatsu Voice Networks (IVN) provides leading edge business communications solutions to small and medium sized business (SMB). The Iwatsu Enterprise Suite provides cost effective call processing, unified communications, speech recognition, call reporting, in-building wireless, campus networking and text-to-speech applications that are typically used by Fortune 1000 companies. IVN is a subsidiary company of Tokyo-based Iwatsu Electric, a 70-year industry leader and pioneer of many firsts in the telecommunications industry, doing business in North America through over 250 authorized business partners. For more information, contact IVN at (800) 866-6342 or visit [www.iwatsu.com](http://www.iwatsu.com).

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